

TRIOLOGY



Employee Discount Policy – Friends & Family Rate

As a valued Trilogy employee, you are eligible for a hefty discount on any of our public tours. Each month, you will receive two (2) “Friends & Family” (F&F) discounts. These do not roll over, so unused discounts expire at the end of each month. Reservations can be made up to 10 days in advance, with exceptions possible upon request. Taxes apply to the discounted rate.

If you join your guest(s) on the tour, your spot is fully covered by Trilogy. You may do this for up to two trips per month; additional trips may be approved by a manager.

You may request to book for four guests by using your two F&F discounts plus two donated by a co-worker. This does not require manager’s approval but is subject to availability. When emailing reservations, clearly state who is donating their F&F discounts.

For groups of more than four, please email your manager for approval first and forward their response to Reservations. Approval for additional guests is at management’s discretion and based on availability. If your request is approved by Reservations, you may use additional donated F&F discounts up to a maximum of six (requestor’s 2 plus 4 donations). This policy does not cover groups larger than six guests. For groups larger than six, speak to your manager about options.

Nominal fees will be applied to cover costs such as food and beverages, labor, ocean stewardship, and beach fees (on the Discover Lana’i trip). Employee and Friends & Family reservations are only taken by email using the steps below.

We hope you enjoy this benefit!

TO MAKE YOUR RESERVATION:

1. Email F&F request to reservations@sailtrilogy.com
2. Subject Line: F&F request for *Date*
3. Provide the following information:
 - a. Your Name, Date and Trip requesting
 - b. Guests Name(s)
 - c. Guest’s Contact Cell Number – *guest will receive a SMS confirmation the day prior to tour.*
 - d. Email Address for trip confirmation
4. Reservations will check trip availability and confirm the F&F seats available to use for the month.
5. Once approved you will be contacted by call or email requesting Credit Card Information for payment.
6. After payment processes, the trip details and a confirmation will be emailed to you and/or your guests.

Tour	Discounted F&F Rate		
	Adult	Youth	Child
Discover Lanai	\$49.87	\$44.81	\$33.65
Discover Molokini	\$37.03	\$34.49	\$25.87
Discover Kaanapali	\$31.96	\$28.41	\$22.49
Discover West Maui	\$31.96	\$28.41	\$22.49
Maalaea Sunset Sail	\$34.38	\$34.38	\$23.10
Deluxe Kaanapali Sunset Sail	\$34.38	\$34.38	\$23.10
Maalaea Captain’s sunset Dinner Sail	\$49.32	N/A	N/A
Maalaea Sunset Whale Watch	\$34.38	\$34.38	\$23.10
Kaanapali Sunset Whale Watch	\$34.38	\$34.38	\$23.10
Kaanapali Whale Watch	\$16.07	\$12.68	\$9.30
Maalaea Whale Watch	\$16.07	\$12.68	\$9.30

Restrictions:

- No “Pay on Board” reservations will be allowed. Reservations not paid in full prior to trip may be cancelled.
- Regular Cancellation Policy applies to all reservations. Cancellations must be made at least 24hrs in advance for guests to receive a refund.
- These discounted trips are not to be used for trades, donations, or sold to 3rd parties. Employees found in violation of this will have their Friends & Family Rate privileges revoked and be subject to disciplinary action up to and including termination.
- Anyone found in violation of this policy by going directly to the captains and/or by having people on the boat who are not reported on the manifest will be subject to disciplinary action up to and including termination.